



Demand Solutions View

Timely Information, Flexibly Formatted, Easily Accessible

Demand Solutions View is a custom reporting and analysis tool that enables personalized analysis of historical, projected and planning data from Demand Solutions Forecast Management and Requirements Planning.

Most companies have a wealth of data, but are short on knowledge because the data resides in hard-to-access databases, disparate locations or in other difficult-to-understand formats. With Demand Solutions custom reporting tool DS View, businesses already using Demand Solutions demand planning and inventory replenishment software can enhance profitable decision-making.

Customized views of intelligently filtered and logically sorted data provide managers with what they need to know when they need to know it.

Planner	Item	Net Demand	Adj Fcst	Sys Fcst	Relative Err	Absolute Error	Absolute Error %	% of Tot Error	% of Tot Vol	% of Tot Items
ROBIN	10701	37,242	44,000	41,939	6,758	6,758	18.1%	8.5%	6.3%	6.3%
	10721	10,927	16,337	16,337	5,410	5,410	49.5%	1.9%	1.9%	3.1%
	10723	8,798	3,215	3,215	(578)	578	15.2%	5.1%	0.6%	3.1%
	10751	5,967	5,349	5,349	(618)	1,148	19.2%	4.1%	1.0%	6.3%
SANDY	22701	387,349	342,407	342,407	(44,942)	59,004	15.2%	9.8%	65.8%	12.5%
	22703	2,336	3,248	3,248	912	912	39.0%	5.1%	0.4%	3.1%
	22721	2,093	1,206	1,206	(887)	887	42.4%	2.2%	0.4%	3.1%
	40703	5,669	1,206	6,172	503	1,207	21.3%	7.0%	1.0%	6.3%
	40709	2,189	1,206	1,545	(644)	644	29.4%	2.2%	0.4%	3.1%
	40721	1,610	1,206	682	(928)	928	57.6%	1.9%	0.3%	3.1%
	40751	3,582	1,206	2,641	(941)	941	26.3%	6.3%	0.6%	6.3%
	40761	2,233	1,206	1,563	(670)	670	30.0%	2.2%	0.4%	3.1%
	40771	3,942	1,206	3,341	(601)	601	15.2%	5.1%	0.7%	3.1%
	78921	14,167	1,206	14,453	286	1,750	12.4%	11.4%	2.4%	9.4%
JAMIE	78901	95,927	85,320	85,320	(10,607)	10,607	11.1%	14.9%	16.3%	12.5%
	78961	6,515	7,169	7,169	654	1,036	15.9%	7.9%	1.1%	9.4%
		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Business Questions answered by Demand Solutions View

- What's the current forecast...by customer...by region...by ABC code...by supplier...by product family, etc?
- Who is our most profitable customer?
- Do we have sufficient inventory to accept this potential new business?
- How are month-to-date (and year-to-date) sales shaping up by territory?
- Can I see three-year revenue trend by customer...by business segment...by region, etc?
- How accurate have our forecasts been...by sales rep...by planner...by key customer, etc.?
- Where do we have excess inventory?
- What information do I need to do my job?

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The Best View? Your View

For data to be useful, the presentation of the information must make sense. Demand Solutions View extends the impact and influence of Demand Solutions supply chain management software by consolidating demand history and supply planning data in a clear, flexible and impactful format.

With DS View, large volumes of data can effortlessly be manipulated in the following ways:

- Aggregated
- Rotated
- Filtered
- Sorted

The PivotTable Advantage

Utilizing the PivotTable format of Demand Solutions View, you can:

- Enjoy the power and flexibility of PivotTables without manually extracting hard-to-find data or building complex PivotTables.
- Dynamically examine data from a wide variety of angles
- Effortlessly organize the same group of data in many different ways
- Quickly reveal data trends

Pre-Configured Views

Demand Solutions View contains 16 pre-configured and highly flexible PivotTables, which include the Forecast Accuracy and the Inventory Snapshot Views.

The practical Forecast Accuracy View provides accountability for the forecasting process and quantifies the forecast error by presenting actual demand, adjusted forecast, system forecast and error rate in an easy-to-read side-by-side view at any level of detail (by Planner, by Sales Rep, etc.). This informative view shows the forecast accuracy by item number and by planner for absolute transparency of the forecasting cycle. By easily identifying items that deviate from the forecast, Demand Solutions empowers planners to improve forecast accuracy.

The Inventory Snapshot View presents current inventory values, weeks of supply and estimated inventory turns for each item number. These relative measures add invaluable perspective to your inventory analysis. By easily uncovering the key data, Demand Solutions helps inventory planners begin and continue the inventory optimization process.

Updated with One Click

The 16 pre-configured views only skim the surface of the data wealth available through Demand Solutions View. Create a personalized View with minimal effort and let the software mine the data from Demand Solutions Forecast Management and/or Requirements Planning. Eliminate the monthly process of creating new tables from scratch to accommodate new and updated information. Once a view is designed and saved, it can be refreshed with the current Demand Solutions data with a single mouse-click.